# Administrative Unit Assessment Report

**Assessment** is a term commonly used to encompass the process of gathering and using evidence to guide improvements.

SACSCOC requires that "The institution <u>identifies</u> expected outcomes, <u>assesses</u> the extent to which it achieves these outcomes, and <u>provides evidence of seeking improvement</u> based on analysis of the results".

## Be sure to SAVE your progress as you work!

Administrative Unit Financial Aid Submission Year 2023-2024

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## **Unit Goal**

## Goal

## Goal 1

**Unit Goals** are broad statements that describe the overarching long-range intended outcomes of an administrative unit. They support the Institution's Mission/Goals.

## **Unit Goal**

Comply with reporting requirements and maintain compliance with federal and state laws in order to obtain the maximum amount of funding possible. This will allow Lander the continued ability to recruit and retain students by offering a competitive financial aid package that meets the needs of the students that we serve.

## **Pillar of Success Supported**

Selective, Competitive Recruitment and Enrollment of Ambitious and Talented Students

## Outcomes

## Outcome 1

**Outcomes** are specific, **measurable** statements that reflect the broader goals. They will primarily describe what the unit is going to do and what its impact will be on students and other key stakeholders (alumni, parents, employers, etc.).

Most administrative units measure **Operational Outcomes** which describe the level of performance of an operational aspect of a program or office (ex. number of services provided, timeliness of a process).

Some units may measure **Student Learning Outcomes** which describe knowledge, skills, and values that students are expected to gain as a result of their educational experiences (ex. Student Wellness Program may measure student knowledge of healthy habits.)

## What type of Outcome would you like to add?

#### **Operational Outcome**

#### **Enter Outcome**

Meet state & federal reporting deadlines to ensure the maximum amount of state & federal funding that Lander receives for scholarship use.

**Timeframe for this Outcome** Academic Year 2022-2023

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**Performance Target for "Met"** Continued maximum funding from state and federal agencies

## Performance Target for "Partially Met"

Reduced funding from the state and federal agencies

### Performance Target for "Not Met"

No funding from the state and federal agencies

### Assessment Measure Used

State Reports Federal Reports

### Data Collected for this Timeframe (Results)

We received an increase in state & federal funding 3 for scholarships

#### Comments/Narrative

State and federal reports were submitted in a timely manner which resulted in an increase in state and federal funding. We received another increase in state funding, specifically, SC Need Based Grant, which allows us to help more students. Oure federal funding, SEOG & FWS, also increased.

## **Resources Needed to Meet/Sustain Results**

#### **Explanation of How Resources Will Be Used**

## Outcome 2

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## What type of Outcome would you like to add?

**Operational Outcome** 

Frequency of Assessment Annually

## Score (Met=3, Partially Met=2, Not Met=1)

<b>Enter Outcome</b> Ensure that we are complying with federal regualations to continue Title IV funding which is vital to meeting the financial needs of our new and returning students.		
Timeframe for this Outcome Academic Year 2022-2023		
<b>Performance Target for "Met"</b> No findings on federal audit and continued federal Title IV funding		
<b>Performance Target for "Partially Met"</b> At least 1 finding on financial aid audit and continued federal Title IV funding		
Performance Target for "Not Met" Multiple findings on federal audit and decreased/no federal Title IV funding		
Assessment Measure Used Financial Aid Audit	Frequency of Assessment Annually	
Data Collected for this Timeframe (Results) We had zero findings on our financial aid audit and	Score (Met=3, Partially Met=2, Not Met=1) 3	

#### Comments/Narrative

continued Title IV funding

Financial aid audit is complete and we had zero findings on the audit. We are in good standing with Title IV regulations.

**Resources Needed to Meet/Sustain Results** 

#### Explanation of How Resources Will Be Used

## **Outcome 3**

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### What type of Outcome would you like to add?

**Operational Outcome** 

#### **Enter Outcome**

Stay abreast of industry changes and best practices by attending conferences and workshops

#### Timeframe for this Outcome

Academic Year 2022-2023	
<b>Performance Target for "Met"</b> Each financial aid staff member attend at least 1 conference or workshop	
<b>Performance Target for "Partially Met"</b> At least half of the financial aid staff attend at least 1 conference or workshop	
Performance Target for "Not Met" Zero financial aid staff attend at least 1 conference or workshop	
Assessment Measure Used Virtual conferences and workshops	Frequency of Assessment Annually

Data Collected for this Timeframe (Results) Each financial aid staff member was able to attend 3 at least 1 conference or workshop

Score (Met=3, Partially Met=2, Not Met=1)

### **Comments/Narrative**

Conferences and workshops are vital to keep financial aid staff abreast of industry changes and best practices. This year due to COVID, conferences were offered virtually, and each staff member was able to attend at least 1. We already have several training opportunities planned for 2023-24.

### **Resources Needed to Meet/Sustain Results**

**Explanation of How Resources Will Be Used** 

## **Goal Summary**

#### **Goal Summary/Comments**

Reporting guidelines and timelines met. Will continue to improve on efficient ways to gather data.

#### Changes Made/Proposed Related to Goal

We are continuing to implement new systems & processes that will make the data gathering process even more efficient and accurate.

## Upload Files (if needed)

## Goal 2

Unit Goals are broad statements that describe the overarching long-range intended outcomes of an administrative unit. They support the Institution's Mission/Goals.

## Unit Goal

Publicize aid opportunities and serve as a resource to campus and the larger community to increase retention and enrollment, while focusing on student debt.

## **Pillar of Success Supported**

Selective, Competitive Recruitment and Enrollment of Ambitious and Talented Students

## Outcomes

## Outcome 1

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## What type of Outcome would you like to add?

**Operational Outcome** 

## Enter Outcome

Educate high school students and their parents about the financial aid process in order to maximize their aid eligibility by participating in high school FAFSA workshops and presentations.

## Timeframe for this Outcome

Academic Year 2022-2023

## Performance Target for "Met"

Partipate in at least 5 high school financial aid functions

## Performance Target for "Partially Met"

Partcipate in at least 3 high school financial aid functions

## Performance Target for "Not Met"

Not participating in any high school financial aid functions

## Assessment Measure Used

# of high school functions participated in

## Data Collected for this Timeframe (Results)

We participated in a total of 5 high school financial aid functions.

## **Comments/Narrative**

Financial aid functions at high schools are important to educate high school students about the financial aid process. These events help to maximize a student's aid eligibility which helps to meet their financial needs towards the cost of their education. We would like to continue increasing the number of high school functions that we are able to participate in. We have signed up to participate in several college goal workshops to help students complete their FAFSA.

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## **Resources Needed to Meet/Sustain Results**

**Explanation of How Resources Will Be Used** 

Annually

**Frequency of Assessment** 

Score (Met=3, Partially Met=2, Not Met=1)

## Outcome 2

**Outcomes** are specific, **measurable** statements that reflect the broader goals. They will primarily describe what the unit is going to do and what its impact will be on students and other key stakeholders (alumni, parents, employers, etc.).

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## What type of Outcome would you like to add?

**Operational Outcome** 

## **Enter Outcome**

Integrate financial literacy activities into the campus culture

## Timeframe for this Outcome

Academic Year 2022-2023

**Performance Target for "Met"** Hold multiple financial literacy activities that focus on student debt

## Performance Target for "Partially Met"

Discuss ideas for a financial literacy with no integration

## Performance Target for "Not Met"

No additional integration or discussion of financial literacy activities

## **Assessment Measure Used**

Amount and type of outreach of financial literacy events on and off campus

## Data Collected for this Timeframe (Results)

We did initiate 2 financial literacy activities. My goal 3 is to do more. We discussed many options, especially for 2023-24, since there are many changes to the FAFSA.

## **Comments/Narrative**

College students are making financial decisions that will have lasting financial implications. It is our responsibility to to educate them to the best of our ability on resources available that will help with the cost of their education. By integrating some additional methods of financial literacy, we are seeing immediate results in enrollment & retention. As a part of this integration of financial literacy, we also saw our new 3-year loan cohort default rate decrease. This is due to reasons such as students being more informed about borrowing and being educated about making smart financial decisions. My goal for 2023-24 is to integrate many financial literacy activities y meeting the students where they are.

## **Resources Needed to Meet/Sustain Results**

Frequency of Assessment

Annually

Score (Met=3, Partially Met=2, Not Met=1)

## **Explanation of How Resources Will Be Used**

## Outcome 3

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### What type of Outcome would you like to add?

**Operational Outcome** 

### **Enter Outcome**

Implement ways to market institutional scholarship opportunities to new and current students.

#### Timeframe for this Outcome

Academic Year 2022-2023

### Performance Target for "Met"

Implement at least 1 new way of marketing institutional scholarship opportunites and simplify the scholarship application process.

#### Performance Target for "Partially Met"

Implement at least 1 new way of marketing institutional scholarship opportunities

## Performance Target for "Not Met"

Continue marketing institutional scholarship opportunities

#### **Assessment Measure Used**

New marketing methods for institutional scholarship awareness

#### Data Collected for this Timeframe (Results)

We were able to implement a new way of communicating with students/parents regarding scholarship opportunities.

Frequency of Assessment Annually

Score (Met=3, Partially Met=2, Not Met=1)

3

## **Comments/Narrative**

Our goal of publicizing aid opportunities and serve as a resource to campus and the larger community is ongoing. Even though we made great improvements in many areas with outreach to high schools and current students, we can continue to improve and implement creative ways to market financial aid opportunities to students and parents. During 22-23 we held virtual meetings with parents/students to discuss scholarships awarded and additional scholarship opportunities based on individual needs. We also used marketing materials and our FANs (Financial Aid Notifications) that were mailed to the homes of FTF.

**Explanation of How Resources Will Be Used** 

## **Goal Summary**

## **Goal Summary/Comments**

Publicize aid opportunities and serve as a resource to campus and the larger community to increase retention and enrollment, while focusing on student debt has been a huge focus for us this year. We have seen positive results from the efforts that we have made up until this point. Our FAFSA completion #'s have increased, our loan default rate has decreased and our enrollment and retention has increased. We will continue these efforts to meet the students needs.

### **Changes Made/Proposed Related to Goal**

I would like to further decrease our loan default rate, so there are other methods that we will be implementing to to help with that. Managing loan default will be tricky now that loans were deferred during COVID. Repayment began October 1st after 2 years of deferment. We will have to watch these rates closely. We will continue to reach out and publicize aid opportunities. I would like to see a shift in campus culture to where students view financial aid as a place of assistance and feels comfortable with the financial aid office and receives the excellent service that they trust us to provide. I would also like to see a shift in campus culture to where other departments more understand the role of financial aid and provide support to our office. This would allow for all departments to work as a team towards one goal of providing students with the tools to be successful as they work towards their educational goals.

### **Upload Files (if needed)**

## Goal 3

**Unit Goals** are broad statements that describe the overarching long-range intended outcomes of an administrative unit. They support the Institution's Mission/Goals.

## Unit Goal

Provide accurate and timely service to students and create a shift in campus culture on how students view the office of financial aid

#### **Pillar of Success Supported**

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## Outcomes

## Outcome 1

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Program may measure student knowledge of healthy habits.)

## What type of Outcome would you like to add?

**Operational Outcome** 

## **Enter Outcome**

Implement electronic processes to where the students have the ability to securely submit documents at the touch of a button.

## Timeframe for this Outcome

Academic 2022-2023

## Performance Target for "Met"

Full implementation of dynamic forms which is a service that allows us to integrate electronic forms

## Performance Target for "Partially Met"

Partial implementation of dynamic forms which is a service that allows us to integrate electronic forms

## Performance Target for "Not Met"

No implementation of dynamic forms which is a service that allows us to integrate electronic forms

## **Assessment Measure Used**

Implementation of dynamic forms

## Data Collected for this Timeframe (Results)

We were able to fully implement dynamic forms. We are now working with IT on ways to streamline the processing of these forms so that it updates Banner automatically once a student returns the form.

## **Comments/Narrative**

Students are able to fully utilize dynamic forms to submit confidential documents to financial aid. We will continue the implementation to include additional forms, as well as, some additional automated processes.

## **Resources Needed to Meet/Sustain Results**

Additional training with Dynamic Forms

## **Explanation of How Resources Will Be Used**

## Outcome 2

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Some units may measure Student Learning Outcomes which describe knowledge, skills, and values

### Frequency of Assessment Annually

Score (Met=3, Partially Met=2, Not Met=1)

3

that students are expected to gain as a result of their educational experiences (ex. Student Wellness Program may measure student knowledge of healthy habits.)

#### What type of Outcome would you like to add?

**Operational Outcome** 

### **Enter Outcome**

Cross training for financial aid employees to ensure that we are capable of providing the best customer service to our students and parents both effectively and efficiently.

### Timeframe for this Outcome

Academic Year 2022-2023

### Performance Target for "Met"

Complete cross training amongst all financial aid staff

## Performance Target for "Partially Met"

Partial cross training amongst some of the financial aid staff

### Performance Target for "Not Met"

No cross training amonst the financial aid staff

#### **Assessment Measure Used**

Knowledge of each financial aid staff member and service provided to students and parents

### Data Collected for this Timeframe (Results)

We were able to provide some cross training opportunities, but only in the positions that needed it the most. We will continue working on this.

#### Comments/Narrative

We have made great strides in our cross-training endeavors, but we still have more cross training to do. We are training strategically based on the maximum benefit of our services to students and parents. We have 3 new financial aid counselors which does hinder the cross training endeavors a bit until they are fully trained on their specific job duties.

## **Resources Needed to Meet/Sustain Results**

**Explanation of How Resources Will Be Used** 

## **Goal Summary**

## **Goal Summary/Comments**

Financial aid is extremely important as students navigate the process of choosing college, attending college and obtaining their degree. It is one office on campus that provides a service to the student from the time of inquiry and beyond graduation. As an office and as a campus, we need to work towards a shift in the campus culture of how students view financial aid. I would like for our office to be viewed as a place for assistance in navigating and educating the students and parents to maximize their aid eligibility.

## Changes Made/Proposed Related to Goal

On Going

Frequency of Assessment

Score (Met=3, Partially Met=2, Not Met=1)

## 2

Continue with cross training and work on implmenting processes that will help with the flow of trafic and phone calls during our crazy season. Continue to motivate financial aid staff by praising them and thanking them for the service that they provide to all students and parents.

## Upload Files (if needed)